

SUBCONTRACTORS ASSOCIATION of the Carolinas Carolina Subcontractors

JUNE, 2017

"The Voice of the Industry"



COLUMBIA, SC A comprehensive plan to fix South Carolina's

crumbling roads and bridges became law after the House and the Senate overrode Governor McMaster's veto.

"Finally," said Bill Ross, President and CEO of the South Carolina Alliance to Fix Our Roads, "South Carolina lawmakers have listened to their constituents, and they have acted to provide for the current and future needs of South Carolina roads."

For nearly five years, the Alliance has advocated on behalf of South Carolinians to secure a plan that addresses the state's infrastructure crisis. House members have passed plans for three years in a row, but they failed to gain trac-

Senate. The current bill, which is decades in the making, represents bi-partisan cooperation and compromise by both legislative bodies.

"We knew that 2017 was the year to take action and find a compromise solution. We commend the legislature for acting in the best interest of our state and providing for our infrastructure future," said Ross. "After 30 years of inaction, we now have a plan to fix our roads."

Ross commended House and Senate leaders for their dedication to the good of South Carolina and the state's infrastructure future.

"Representative Gary Simrill and Speaker Jay Lucas really deserve a great deal of credit for their dedicated leadership and for guiding the bill through the House. Senators Paul Campbell, Vincent Sheheen and Ross Turner worked tirelessly to ensure that the Senate reached consensus," said Ross.

Recently, Governor McMaster signed South Carolina's work zone safety and enforcement law, offering the hope that South Carolina's

WORK ZONE

state highway work zones will be safer places for motorists and workers alike.

After five years of work, House Bill 4033 rode a huge wave of support to passage with unanimous legislative votes - 98-0 vote in the House and 42-0 vote in the Senate - and was quickly signed into law by the Gover-

Here are the highlights of the new work zone safety law:

- LICENSE POINTS: Two points per violation. Four points in the event of injury or death of a worker.
- HIGHER FINES: Work zone penalty of \$500-5000 per violation, depending upon the severity of the offense.

DEDICATED ENFORCEMENT FUNDING: 65% of the funds from penalties will go directly to the Highway Patrol for dedicated work zone enforcement patrols, 35% will go to SCDOT to hire off-duty officers for additional work zone coverage and 10% to the county or city where the violation took place to defray court costs.

While some safety laws are adopted as knee-jerk reactions to problems, this law was written to including approaches which have been proven effective in other states. As national studies show that two-third of those killed in work zones are motorists (all 11 work zone fatalities I investigated were not workers), safer work zones will benefit everyone, workers and motorists alike.

(Continued on page 3)

WELCOME New Members

CHARLESTON CHAPTER

PEPPERDAM CONSTRUCTION CO., INC.

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2017-2018

ASAC Event Calendar

00.07.17	ASAC Milulanus Chapter 4th Annuar
V	Sporting Clays/Trap Shoot Tournament
06.15.17	ASAC Convention - Renaissance Asheville
	Hotel, Asheville NC
06.15.17	ASAC Board of Directors Meeting

06.30.17 **ASAC Membership Renewals Due** 07.11.17 **ASAC Triangle Chapter Meeting** BIM and Related Issues, Kirlin Carolinas

07.24.17 **ASAC Charleston Chapter Meeting** Jordan Marsh, SC Fix Roads

07.25.17 **ASAC Midlands Chapter Meeting** Kathy Hauer, Solving Your Problems-Financial Advice for Blue Collar America

08.08.17 **Triangle Chapter Meeting** Site Specific Safety Plans

09.29.17 **ASAC Midlands Chapter 11th Annual Golf Tournament**—The Windermere Club

ASA National SUBExcel, Tempe, Arizona 02.28.18

06.21.18 **ASAC Annual Convention**

10.19.18 **ASAC Charleston Chapter Skeet Shoot**

For additional meeting details visit www.asacarolinas.com or call ASAC at (803 or 877) 285-3356



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Please help ASAC Member Todd Phillips with your thoughts, prayers and medical expenses to help fund a second liver transplant.

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https://www.gofundme.com/todd-phillips-medical-fund

HELP GROW ASA OF THE CAROLINAS

by recruiting a new member!

Invite a peer, friend or business associate to your next chapter meeting to learn more about the value of ASAC and ASA membership.

GOT A HOT PROSPECT?

Call the ASAC office, provide their contact information and ASAC staff will reach out to them. For membership information and application, visit www.asacarolinas.com and/or www.asaonline.com Or call ASAC at (803 or 877) -285-3356. Email ASAC at asac@asacarolinas.com



MAKES YOUR ASAC CHAPTER **STRONGER** AND **MORE POWERFUL** ^ \hat{C} \h

(Continued from page 1) Work Zone

After spending years in the work zones, watching the carnage, investigating the incidents, filing claims with our I insurance carrier and defending against lawsuits resulting from incidents in my company's work zones, I approached legislators with my concerns and was asked to help write the first bill five years ago. Before long, others joined this effort, including families of those lost in work zone incidents, construction industry professionals, as well as legislators. Even veteran Columbia lobbyists saw the urgent need to pass this law and volunteered to help. This effort truly became a "grass-roots" coalition where everyone got involved because they had something real at stake and wanted to make a difference.

The final push to get this legislation passed came following the tragic deaths of two SCDOT workers in Aiken County.

As previous efforts to pass this legislation prepared the way and gave legislators previously-drafted legislation to work with, it took less than two months for the legislation to make it to the Governor's desk, overcoming previous hurdles which had kept the legislation from passing in past years.

The quick action and unanimous votes in the General Assembly deserve your appreciation for moving this legislation through. Here are some legislators who deserve special mention:

- In the Senate: Senators Shane Massey, Larry Grooms, Paul Campbell, Greg Hembree and former Senator Larry Martin.
- In the House: Representative Bill Hixon, the primary sponsor of this year's bill, along with fellow Representatives Joe Daning, Alan Clemmons, Heather Ammons Crawford, Lin Bennett, Chris Murphy, Katie Arrington, Shannon Smith Erickson, Brandon Newton, and Richie Yow.

Even though the new law took effect immediately, it will take some time before active enforcement of the law can begin - troopers need to be recruited and trained to cover the work zones (work zones are dangerous for law enforcement too), enforcement strategies developed and communication procedures between contractors, SCDOT and law enforcement worked out. These details should be worked out before the end of this year. Funds coming from work zone penalties should fund ample law enforcement coverage of work zones – either troopers or other off-duty officers hired by SCDOT.

What can those in the construction industry do to help?

Go ahead and start talking up the new law to those you know as well as get your employees who are in work zones to do so. Word of mouth by those on the "front lines" can have an impact by putting a face to the issue and can help get people to do the right thing in work zones sooner. Those of us in the construction industry were vital to helping sell legislators on the need to toughen the laws, now it's time to help sell the public on how they can help make work zones safer.

Several years of teamwork by a coalition of concerned stakeholders, citizens and legislators paid off with a law which incorporates proven approaches that reduce dangerous driving without burdening taxpayers, creating a "win-win" approach towards improving safety in our state's work zones while not impacting tight construction funding. It's an example to what can be achieved by going to legislators with a real problem and asking for their help. These long-awaited changes in our state's work zone laws should start making South Carolina's highways a little safer for workers and motorists.

A special thanks to Earl Capps for providing the above article.

EARL is a human resources and safety manager with a long history of involvement in ASAC. He has worked on several legislative issues for the construction industry in the Carolinas, including efforts to adopt work zone and underground utility safety legislation. He is presently the human resources and safety manager for Web-Don, Inc., a construction supply company in Charlotte, and presently lives near Fort Mill, S.C. He can be reached at 843.532.8439 or via email at earl@earlcapps.org.



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New Report Sheds Light On Veteran-Owned Businesses And Their Owners

The U.S. Small Business Administration has released a new report on veteran-owned businesses. The report gives a detailed profile of this robust business population based on the latest available data, the U.S. Census Bureau's 2012 Survey of Small Business Owners.

• In 2012, the United States had 21.2 million veterans, and 2.52 million businesses were majority-owned by veterans.

- Almost all of veteran-owned businesses (99.9 percent) were small businesses.
- Veteran-owned firms had receipts of \$1.14 trillion, employed 5.03 million people, and had annual payroll of \$195 billion.
- These firms represented 9.1 percent of all U.S. firms.
- 13.2 percent of these firms were in the construction Industry.
- The three states with the most veteran-owned businesses were California, Texas, and Florida.
- The three states with the highest percent of veteran-owned businesses in their populations were **South Carolina**, New Hampshire, and Virginia.

The report, titled <u>Veteran-Owned Businesses and Their Owners: Data from the U.S. Census Bureau's Survey of Business Owners</u>, is one of the only large-scale compilations of data on veteran-owned businesses in the United States, and it provides valuable data for analytical and policymaking.



General Site Contractor

Gulf Stream Construction Company, Inc.

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Charleston, South Carolina 29492

843-572-4363

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Celebrating 51 Years of Excellence 1966 - 2017

THANK YOU - ASAC Members for supporting the

ASAC Carolina Panther Ticket Raffle.

Carolina Panther ticket drawings will be held June 17th at the ASAC

Convention. You do not need to be present to win and you still have time to purchase your raffle tickets.

Supporters to date include:

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2017 ASAC Convention

Together We "C A N" Make ASAC Greater



The Asheville Renaissance, Asheville NC June 15th — June 18th, 2017

American Subcontractors Association of the Carolinas (ASAC) 104-A North Woodland Drive, Lancaster, SC 29720

Phone: (803 or 877) 285-3356

Email: asac@asacarolinas.com Web Site: www.asacarolinas.com

Facebook: American Subcontractors Association of the Carolinas Inc.

2017 ASAC Convention

Together We "CAN" Make ASAC Greater

Schedule

THURSDAY— June 15, 2017

12:30 PM Convention Registration Open

1:00 PM ASAC Executive Committee Meeting

2:00 PM ASAC Full Board Meeting

4:00 PM Hotel check in time 5:30—7:30 Welcome Reception

FRIDAY— June 16, 2017

8:00—9:00 AM Breakfast

9:00– 10:00 Keynote Speaker—CHUCK GALLAGHER,

"SECOND CHANCES: Transforming Adversity into Opportunity"

10:15—10:45 General Membership Meeting

10:45—12:00 Program: "BREAKING COMMUNICATION BARRIERS", Chuck Gallagher

12:30 PM Whitewater Rafting (Optional Event)

SATURDAY—June 17, 2017

8:00—9:00 AM Breakfast

9:00 —10:00 AM Program: "KEY FINANCIAL PERFORMANCE INDICATORS"

Dr. Dennis Bausman, PhD, FAIC, CPC, Chair, Constructor Certification Commission,

Professor and CSM Endowed Faculty Chair, Clemson University

10:00—10:15 Break

10:15—11:30 Program: "DIGITAL MARKETING 101: Is it right for your company?"

Bill Sheehan, Master & Commander, Big Fish Results

12:30 PM Golf—Asheville Country Club (Optional Event)

7:30 PM Reception

8:00 PM Banquet & Silent Auction

We are looking forward to a great conference in beautiful downtown Asheville NC.

The Renaissance Asheville is located within walking distance of many restaurants, shops, entertainment and other activities. For more information on things to do in Asheville, check out www.exploreasheville.com

We look forward to seeing you in Asheville NC for another great ASAC Convention!



Asheville Renaissance Hotel
31 Woodfin Street
Asheville NC 28801-3020

Phone: (828) 252-8211

ASAC Convention/Vendor Table Registration

June 15th, 2017 — June 18th, 2017......Renaissance Asheville Hotel, Asheville NC

Company:				
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-			April 30th, 2017. No refunds on	or after May 14th. 2017.
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			. Call ASAC at (803 or 877) 285-3	

ROOM RESERVATIONS Please note: the above convention registration does not include your hotel room reservations. Make your room reservation **before Friday, May 19th, 2017** by calling (828) 252-8211 and refer to the American Subcontractors

THANK YOU—Convention Sponsors!

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- Recognition in the "Carolina Subcontractor" newsletter
- Recognition in monthly meeting notices
- Recognition at chapter meetings
- Recognition on convention signage
- Recognition in convention registration and program packages
- Recognition in all future convention promotions & registrations

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JUNE 2017



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Visit the ASA of the Carolinas (ASAC) web site at <u>www.asacarolinas.com</u> and the ASA National (ASA) web site at <u>www.asaonline.com</u> where you will find members listed by trade, construction law updates, contractor references on the BPI, lien lists, legislative updates, meeting schedules, contract information and more!

CAROLINA SUBCONTRACTOR

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