



You still have time to promote your business with a display advertisement in the **2018 ASAC Membership Directory**. See advertising options beginning on page 6 and place your order **before**, November 15th!

## THANK YOU to the following advertisers to date:

### CHARLESTON CHAPTER

Anson Construction  
Ascendum Machinery  
Dixon Hughes Goodman LLP  
Ferira Ainsworth & Company  
Landmark Construction  
NBM Construction  
O.L. Thompson Construction Co.  
Sanders Brothers Construction  
Soil Consultants Inc. -  
(Colleague Sponsor)

### MIDLANDS CHAPTER

Cashion Electricians  
Dillon Construction Services  
Elliott Davis Decosimo  
Gallivan White & Boyd  
L-J Inc.

### TRIANGLE CHAPTER

David Allen Company  
Schulz Iron Works  
Buckner Companies

**Check out Page 6 for ad rates to fit any budget!**

### ASA Publishes White Paper on Negotiating Mechanic's Lien Provisions

ASA's new white paper, [Mastering Negotiations on Mechanics Liens](#), recommends that construction subcontractors and suppliers become thoroughly familiar with the lien laws of the states in which they operate. This includes procedures for designated notices, filing methods and timing, priorities of claims, etc. One source for this information is the Foundation of ASA's [Lien and Bond Claims in the 50 States](#). ASA's new white paper also provides guidance to subcontractors on prospective lien waivers. ASA recommends that a subcontractor not sign a subcontract on lien waiver forms that could preclude or diminish any lien rights prior to the receipt of

payment in full for the work described in a lien release or waiver. The white paper suggests that a subcontractor in a discussion with a prime contractor can maintain: *"Your subcontract says that I'm waiving my lien rights in advance of any payments. I can agree to partial waivers for the amounts I've been paid, but I can't give an advance waiver. I need to protect my interests, just as you protect your interests with the owner."*

The white paper is available under "[Contracts & Project Management](#)" in the members only area of the ASA Web site by logging-in at "LogIn/Access Member Resources."

If you do not have a password, go to [www.asaonline.com](http://www.asaonline.com) to request one.

## WELCOME NEW MEMBERS

### JAMES WHITE CONSTRUCTORS LLC

Mt. Pleasant SC

Jamie Lewis, Project Manager

Dan Hankins, Executive VP

*Site Work & Utilities*

Sponsored by: Chris Cook,  
Brown & Brown Insurance

## HELP GROW

### ASA OF THE CAROLINAS

by recruiting a new member!

Invite a peer, friend or business associate to your next chapter meeting to learn more about the value of ASAC and ASA membership.



**GROWTH  
MAKES YOUR ASAC  
CHAPTER  
STRONGER  
AND  
MORE POWERFUL**

**GOT A HOT  
PROSPECT?**

Call the ASAC office, provide their contact information and ASAC staff will reach out to them.

For membership information and application, visit [www.asacarolinas.com](http://www.asacarolinas.com) and/or [www.asaonline.com](http://www.asaonline.com)

Or call ASAC at (803 or 877) 285-3356.

Email ASAC at [asac@asacarolinas.com](mailto:asac@asacarolinas.com)



Support your ASAC Membership

by displaying the ASAC Logo

on your company's printed materials.

A logo can be downloaded from the ASA National Website at [www.asaonline.com](http://www.asaonline.com) or by calling the ASAC office

2017—2018

## ASAC Event Calendar

- 10.23.17 **Charleston Chapter Meeting**—Joy Riley, “SCDOT526 Corridor Project”
- 10.24.17 **Midlands Chapter Meeting** “Winning the W/C Audit (Top Contractor Mistakes) with Hub International & Gallivan White & Boyd
- 10.31.17 **DEADLINE** for discounted ad orders for the 2018 ASAC Membership Directory
- 11.14.17 **Triangle Chapter Meeting**— Industry Update with Perry Safran
- 11.15.17 **DEADLINE** for all ad orders in the 2018 ASAC Membership Directory
- 12.07.17 **Midlands Chapter Christmas Social** @ Pearlz
- 12.08.17 **Charleston Chapter Christmas Party/Awards Banquet** - Charleston Country Club
- 01.09.18 **Triangle Chapter Meeting** - Panel Discussion on Silica
- 01.22.18 **Charleston Chapter Meeting**— Dave Berstrom, Palmetto Railways Project
- 01.23.18 **Midlands Chapter Meeting** GC Roundtable w/AGC Participation
- 02.09.18 **Charleston Oyster Roast** Truluck Island
- 02.13.18 **Triangle Chapter Meeting** W/GenConnect
- 02.28.18 **ASA National SUBExcel, Tempe, Arizona**
- 03.23.18 **Triangle Chapter 2nd Annual Skeet Shoot @ Deep River**
- 04.10.18 **Triangle Chapter Meeting** “Commercial GL Insurance & Delay Claims” with Anderson & Jones PLLC
- 05.08.18 **Triangle Chapter** - NC Legislators Meet & Greet
- 06.06.18 **Annual Convention** Embassy Suites, Wilmington Riverfront Hotel, Wilmington NC

*For additional meeting details visit*

*[www.asacarolinas.com](http://www.asacarolinas.com)*

*or call ASAC at (803 or 877) 285-3356*



# GULF STREAM CONSTRUCTION

General Site Contractor

Gulf Stream Construction Company, Inc.

1983 Technology Drive

Charleston, South Carolina 29492

843-572-4363

[www.gulfstreamconstruction.com](http://www.gulfstreamconstruction.com)

*Celebrating 51 Years of Excellence*

*1966 - 2017*

## When in the World Will We See an Infrastructure Funding Program?

President Donald Trump pledged to introduce a massive \$1 trillion infrastructure plan during his first 100 days in office. Now in Trump's ninth month in office, the construction industry still is waiting for a plan that it can embrace. In this article, ASA Chief Advocacy Officer E. Colette Nelson answers the most frequently asked questions she gets from ASA members on this issue.

**Question:** The media reports that President Trump has backed off the proposal he made during the campaign to fund his infrastructure program through public-private partnerships. Why the big change?

**Nelson:** The President and his advisors seem to have realized that P3s are not feasible for many types of infrastructure projects. That is, P3s lend themselves to revenue-based infrastructure assets which offer the private investor a chance of high returns with relatively low risk (e.g., toll roads). Private investors will be less attracted to projects in low population areas—the very areas that President Trump carried in the 2016 election.

**Question:** Does that mean that President Trump is going to ask Congress for direct federal spending for infrastructure?

**Nelson:** Apparently, though I would suggest that the President and the construction industry need to temper their expectations. Congressional deficit hawks already are swallowing hard to support what is likely to be a budget-busting tax reform package. They're unlikely to also support a massive spending package for infrastructure.

**Question:** I've also read media reports that the President expects state and local governments to pay for his infrastructure plan. What do you think?

**Nelson:** I think this is another opportunity for President and the construction industry to manage their expectations. According to a report from the National Association of State Budget Officers, 33 states are going to miss their budget targets for the 2017 fiscal year. NASBO also reported that 23 states made budget cuts during the fiscal year. This doesn't sound like states will be willing or able to finance the President's infrastructure plan.

**Question:** Why is the burden on the Republicans? Why don't the Democrats put forth a plan?

**Nelson:** They have. In January 2017, Democrats released a 10-year infrastructure plan that would require \$1 trillion of direct federal spending. On Oct. 4, the New Democrat Coalition lay out a three-step plan to revitalize our outdated infrastructure titled [Fund it, Fix it, Foster it](#). These plans are considered to be the Democratic starting point for negotiations with the Trump Administration.

**Question:** With all of these delays, do you have an opinion on when we might see real movement on an infrastructure program?

**Nelson:** Congressional leaders continue closed-door discussions on their own plans. But I wouldn't expect to see any construction under a new infrastructure program until late 2018 or early 2019, if then.



## Building a stronger business starts with the right advisor.

Our Construction Team provides a wide-range of accounting and advisory services to general contractors, specialty contractors, engineers and architects. We bring clients valuable insight and a unique perspective based on in-depth knowledge and first-hand industry experience. Benefit from advisors who understand your business from the ground up.



Georgia | North Carolina | Ohio | South Carolina | Tennessee | Virginia  
elliottdavis.com

### Read Those Subcontract Documents!

Too often subcontractors sign forms without fully comprehending the very serious legal implications of many of the subcontract clauses that give the prime contractor unnecessary legal and practical advantages. Subcontractors must read each subcontract carefully and completely to discover the legal pitfalls of such clauses. Some prime contractors' proprietary subcontractor forms have been intentionally drafted to achieve legal and practical advantages over subcontractors. Indeed, these forms have become increasingly lengthier and more complicated, and are devised by attorneys to protect the interests of the prime contractors at the expense of subcontractors.

Through ASA educational programs and materials, many subcontractors have become aware of the practical problems and legal pitfalls of subcontract clauses and are negotiating changes in the clauses that are unduly harsh on subcontractors. Subcontractors are not only faced with harsh provisions imposed on them by the terms of the subcontract, but they often are faced with additional harsh terms imposed on them in the terms of the prime contract. As a practical matter, it is very important for the subcontractor to obtain a commitment at the bid date that a neutral form will be used. One way a subcontractor can do this is to condition its bid on a neutral document, such as the [ConsensusDocs Form 750, Agreement Between Constructor and Subcontractor](#). ASA provides a *Subcontractor Bid Proposal* as part of its [ASA Subcontract Documents Suite](#) to help members do just that. Another approach is to use an addendum to attach to a prime contractor's proprietary subcontract form. One such tool is the *ASA Subcontract Addendum*, also part of the *ASA Subcontract Documents Suite*. The instructions included in the *Suite* describe how to use both of these approaches. Remember, the goal of both the prime contractors and subcontractors is to build buildings, not fight about the form. When one form becomes irrationally loaded to the legal and detriment of one party, it frequently leads to trouble for all the parties.

## Tax Reform: What's Really Going On in Washington?

On Sept. 26, the Trump Administration and Congressional Republicans released a nine-page [Unified Framework for Fixing Our Broken Tax Code](#). Every day, the media breathlessly reports on the latest news concerning possible tax cuts. In this article, ASA Chief Advocacy Officer E. Colette Nelson responds to the most frequently asked questions on tax reform that she gets from ASA members.

**Question:** Just what does this new tax “framework” include?

**Nelson:** The “framework” proposes sweeping changes to the Internal Revenue Code as it applies to both businesses and individuals.

**Question:** Does it include details?

**Nelson:** The nine-page document contains nine times more information than the one-page “plan” that Treasury Secretary Steve Mnuchin released in April. But it remains short of critical details.

**Question:** So share some of the new promises, starting with corporate taxes.

**Nelson:** The new Republican “framework” for tax reform would:

- Lower the corporate tax rate to 20 percent.
- Eliminate the corporate alternative minimum tax.
- Establish a maximum tax rate of 25 percent for S corporations, partnerships and sole proprietorships.
- Provide for full expensing of new investments, other than structures, made after Sept. 27, 2017, in depreciable assets for five years.
- Partially limit the deduction for net interest expense.

**Question:** What about changes concerning individual taxes?

**Nelson:** The new Republican “framework” would:

- Increase the standard deduction to \$12,000 for individuals and \$24,000 for married couples.
- Eliminate the alternative minimum tax.
- Reduce tax brackets to three of 12 percent, 25 percent and 35 percent.
- Repeal the federal estate tax and generation-skipping transfer taxes.
- Expand the Child Tax Credit and increase the income levels at which the credit is phased out.
- Eliminate most itemized deductions. Exceptions include deductions for home mortgage interest and charitable contributions.

**Question:** You said the “framework” is missing critical details. Like what?

**Nelson:** The “framework” leaves much decision making to the House and Senate tax-writing committees. For example:

- What guardrails will be put in place to prevent professionals from reclassifying their wages as business income to capture the lower tax rate?
- Will there be a fourth tax bracket for individuals to prevent shifting the tax burden to lower- and middle-income tax payers?
- How much will the plan eliminate the ability of businesses to deduct interest on paid loans?
- Will the plan include a compromise on the contentious issue of the deductibility of state and local taxes?

**Question:** What does the “framework” say will be the impact on the federal deficit?

**Nelson:** That's something else that's missing from the “framework”; it does not include information on costs. Analyses of similar plans have projected revenue loss of between \$3 trillion and \$7 trillion over 10 years.

**Question:** Wow! What happened to Republican support of deficit reduction?

**Nelson:** That question is, in fact, the crux of the debate within the Republican Party concerning tax reform. Will tax cuts pay for themselves through higher economic growth? Or will deficits grow as increasing federal deficits drive up interest rates? Pick your economist.

**Question:** What's your opinion? Will we see tax reform this year?

**Nelson:** When I hear Republican leaders talk about tax reform, I imagine the 1982 hit song [Talk Talk](#) playing in the background. Tax reform is a difficult task under the best of circumstances. Any proposal developed in secret by a single political party starts at a deep disadvantage. Plus, there are fewer than 30 legislative days until the end of the year. That's not much time to develop, agree and vote on a plan under which President Trump has promised everyone will get a tax cut.

**"2018 ASAC MEMBERSHIP DIRECTORY"**  
**Advertisement Order Form & ASAC Advertisement/Sponsorship Options**

Please complete the appropriate order form and send along with your payment before  
Wednesday, November 15th, 2017. *Ad space is available on a first come, first served basis.*

**OPTION #1**

**OPTION #1 OFFERS:** 2018 ASAC Membership Directory Advertisement ONLY. *In addition to your advertisement, your complimentary company listing will be printed in bold in the hard copy directory, the website directory and the specialty listing on the website.*

*Reserve your ad space by completing the information below (with payment)  
 and returning to the ASAC office before 11/15/17.*

- 1) \_\_\_\_\_ Please include an advertisement for my company in the **2018 ASAC Membership Directory.**  
*NOTE: ALL ads should be camera ready artwork (or additional fees may apply)  
 and sent via email or disk in JPEG format for optimum publishing appearances.*
- 2) **SELECT Ad Size AND circle your preference of Black & White or Color ad:**

		<u>COST</u>	
		<u>Black &amp; White</u>	<u>Color</u>
<b>Please note:</b> Requirements for <u>Color ads MUST be digital file in .jpeg format</u>			
_____	<b>BUSINESS CARD</b> (3.5" x 2")	\$275	\$ 355
_____	<b>1/2 PAGE AD</b> (6.5" x 4.25")	\$355	\$ 450
_____	<b>FULL PAGE</b> (6.5" x 9")	\$445	\$ 600
_____	<b>FIRST PAGE</b>		\$ 790
_____	<b>LAST PAGE</b>		\$ 780
<b>SOLD</b>	<b>INSIDE BACK COVER</b> ( <i>Elliott Davis Decosimo</i> )		
<b>SOLD</b>	<b>INSIDE FRONT COVER</b> ( <i>Dixon Hughes Goodman LLP</i> )		
<b>SOLD</b>	<b>BACK COVER</b> ( <i>Buckner Companies</i> )		

Email ads to: asac@asac Carolinas.com

3) **SELECT Method of payment**

\_\_\_\_\_ *Check Enclosed* \_\_\_\_\_ *Will be mailed* \_\_\_\_\_ *Please invoice as indicated below.*  
 \_\_\_\_\_ *See ASAC Sponsorship Commitment Form on Page 4 for Block or Sponsorship Packages*  
 \_\_\_\_\_ *Credit Card:*

\_\_\_\_\_ Mastercard \_\_\_\_\_ Visa \_\_\_\_\_ Discover \_\_\_\_\_ AMEX

Credit Card# \_\_\_\_\_ Exp. Date: \_\_\_\_\_

Email address if you would like a receipt: \_\_\_\_\_

Complete address where you receive your credit card bill: \_\_\_\_\_

Name as it appears on card (please print): \_\_\_\_\_

Authorized Signature: \_\_\_\_\_

Invoice to:

Company Name: \_\_\_\_\_ Individual Name: \_\_\_\_\_

Address: \_\_\_\_\_

Phone: \_\_\_\_\_ Email address: \_\_\_\_\_

Signed by: \_\_\_\_\_

**MAIL TO: ASAC, 104-A North Woodland Drive, Lancaster, SC 29720-2403.**  
**CALL: (803 or 877) 285-3356 for additional information. Email: asac@asac Carolinas.com**

# OPTION #2

## ASAC BLOCK SPONSORSHIPS See Order Form on Page Four

<p><b>Block 1</b></p> <p>Full page Directory Ad \$ 405 4 Car. Panther Ticket Chances \$ 100 Big Bucks Conv. Sponsorship \$ 100 Total Value \$ 605 <b>Block Sale \$1,430</b></p>	<p><b>Block 2</b></p> <p>Half page Directory Ad \$ 340 4 Car. Panther Ticket Chances \$ 100 Big Bucks Conv. Sponsorship \$1,000 Total Value \$1,440 <b>Block Sale \$1,370</b></p>	<p><b>Block 3</b></p> <p>Business Card Directory Ad \$ 260 4 Car. Panther Ticket Chances \$ 100 Big Bucks Conv. Sponsorship \$1,000 Total Value \$1,360 <b>Block Sale \$1,295</b></p>	<p><b>Block 4</b></p> <p>Full page Directory Ad \$ 405 4 Car. Panther Ticket Chances \$ 100 Platinum Conv. Sponsorship \$ 100 Total Value \$ 605 <b>Block Sale \$1,105</b></p>
<p><b>Block 5</b></p> <p>Half page Directory Ad \$ 340 4 Car. Panther Ticket Chances \$ 100 Platinum + Conv. Sponsorship \$ 750 Total Value \$1,190 <b>Block Sale \$1,130</b></p>	<p><b>Block 6</b></p> <p>Business Card Directory Ad \$ 260 4 Car. Panther Ticket Chances \$ 100 Platinum Conv. Sponsorship \$ 500 Total Value \$ 860 <b>Block Sale \$820</b></p>	<p><b>Block 7</b></p> <p>Full page Directory Ad \$ 440 4 Car. Panther Ticket Chances \$ 100 Platinum Conv. Sponsorship \$ 500 Total Value \$1,040 <b>Block Sale \$990</b></p>	<p><b>Block 8</b></p> <p>Half page Directory Ad \$ 340 4 Car. Panther Ticket Chances \$ 100 Gold Conv. Sponsorship \$ 400 Total Value \$ 840 <b>Block Sale \$800</b></p>
<p><b>Block 9</b></p> <p>Business Card Directory Ad \$ 260 4 Car. Panther Ticket Chances \$ 100 Gold Conv. Sponsorship \$ 400 Total Value \$ 760 <b>Block Sale \$725</b></p>	<p><b>Block 10</b></p> <p>Full page Directory Ad \$ 440 4 Car. Panther Tickets Chances \$ 100 Silver Conv. Sponsorship \$ 300 Total Value \$ 840 <b>Block Sale \$800</b></p>	<p><b>Block 11</b></p> <p>Half page Directory Ad \$ 340 4 Car. Panther Ticket Chances \$ 100 Silver Conv. Sponsorship \$ 300 Total Value \$ 740 <b>Block Sale \$680</b></p>	<p><b>Block 12</b></p> <p>Business Card Directory Ad \$ 260 Business Card Newsletter Ad \$ 440 4 Car. Panther Ticket Chances \$ 100 Copper Conv. Sponsorship \$ 200 Total Value \$1,000 <b>Block Sale \$950</b></p>
<p><b>Block 13</b></p> <p>Full page Directory Ad \$ 440 4 Car. Panther Ticket Chances \$ 100 Bronze Conv. Sponsorship \$ 100 Total Value \$ 640 <b>Block Sale \$610</b></p>	<p><b>Block 14</b></p> <p>Business Card Directory Ad \$ 260 4 Car. Panther Ticket Chances \$ 100 Copper Conv. Sponsorship \$ 200 Total Value \$ 560 <b>Block Sale \$535</b></p>	<p><b>Block 15</b></p> <p>Business Card Directory Ad \$ 260 4 Car. Panther Ticket Chances \$ 100 Bronze Conv. Sponsorship \$ 100 Total Value \$ 460 <b>Block Sale \$440</b></p>	<p><b>Block 16</b></p> <p>Full page Directory Ad \$ 440 Full page Newsletter Ad \$1,210 4 Car. Panther Ticket Chances \$ 100 Nickel Conv. Sponsorship \$ 50 Total Value \$1,800 <b>Block Sale \$1,710</b></p>
<p><b>Block 17</b></p> <p>Half page Directory Ad \$ 340 4 Car. Panther Ticket Chances \$ 100 Nickel Conv. Sponsorship \$ 50 Total Value \$ 490 <b>Block Sale \$470</b></p>	<p><b>Block 18</b></p> <p>Business card Directory Ad \$ 260 4 Car. Panther Ticket Chances \$ 100 Nickel Conv. Sponsorship \$ 50 Total Value \$ 410 <b>Block Sale \$390</b></p>	<p><b>Block 19</b></p> <p>Full page Directory Ad \$ 440 4 Car. Panther Ticket Chances \$ 100 Platinum Conv. Sponsorship \$ 500 Total Value \$1,040 <b>Block Sale \$990</b></p>	<p><b>Block 20</b></p> <p>Half page Directory Ad \$ 340 Half page Newsletter Ad \$ 770 4 Car. Panther Ticket Chances \$ 100 Silver Conv. Sponsorship \$ 300 Total Value \$1,510 <b>Block Sale \$1,450</b></p>

### OPTION #2: OFFERS:

- Your complimentary company listing will be printed in bold in the hard copy directory, the website directory and the specialty listing on the website. Your company name will be included in Convention and Carolina Panther promotions.
- Block purchases - one time sponsorship for 2018 – only 17 remaining
- Block purchases – offer savings (approximately 5%)
- Block purchases must be made before 10/31/17 and will be assigned on a first come, first served basis
- Newsletter ads cover 11 issues.
- FOR COLOR ADS** in the newsletter and the directory, add an additional 25% to the "ad" price listed in the block and adjust the Block Sale total.
- For member company budgeting purposes – ASAC will invoice first of the year.

# OPTION #3

## ASAC PRIME Sponsorship Package -See Order Form on Page Four

<u>Benefactor</u>	
Convention Sponsorship Big Bucks	\$1,000
Convention Registration Four People	\$1,700
Convention Program Ad Full Page 4x7	\$ 200
Full Page Directory Color Ad	\$ 585
Newsletter Ad (11 Months) Full Page	\$1,210
Legal Assistance Fund Contribution	\$ 600
STAC Contribution Legislative Initiatives	\$ 320
Panther Raffle Tickets (4)	\$ 100
<b>Total Prime <u>BENEFACTOR</u></b>	<b>\$5,715</b>

<u>Patron</u>	
Convention Sponsorship Platinum Plus	\$ 750
Convention Registration Four People	\$1,700
Convention Program Ad Full Page 4x7	\$ 200
Full Page Directory Color Ad	\$ 585
Newsletter Ad (11 Months) Full Page	\$1,210
Legal Assistance Fund Contribution	\$ 500
STAC Contribution Legislative Initiatives	\$ 270
Panther Raffle Tickets (4)	\$ 100
<b>Total Prime <u>PATRON</u></b>	<b>\$5,315</b>

<u>Steward</u>	
Convention Sponsorship Platinum	\$ 500
Convention Registration Two	\$ 850
Convention Program Ad Half Page 4x3.5	\$ 100
Half Page Directory Color Ad	\$ 450
Newsletter Ad (11 Months) Half Page	\$ 770
Legal Assistance Fund Contribution	\$ 400
STAC Contribution Legislative Initiatives	\$ 175
Panther Raffle Tickets (4)	\$ 100
<b>Total Prime <u>STEWARD</u></b>	<b>\$3,345</b>

<u>Partner</u>	
Convention Sponsorship Gold	\$ 400
Convention Registration Two People	\$ 850
Convention Program Ad Half Page 4x3.5	\$ 100
Half Page Directory Color Ad	\$ 450
Newsletter Ad (11 Months) Half Page	\$ 770
Legal Assistance Fund Contribution	\$ 300
STAC Contribution Legislative Initiatives	\$ 175
Panther Raffle Tickets (4)	\$ 100
<b>Total Prime <u>PARTNER</u></b>	<b>\$3,145</b>

<u>Associate</u>	
Convention Sponsorship Gold	\$ 400
Convention Registration Two People	\$ 850
Convention Program Ad Half Page 4x3.5	\$ 100
Half Page Directory Color Ad	\$ 450
Newsletter Ad (11 Months) Half Page	\$ 770
Legal Assistance Fund Contribution	\$ 200
STAC Contribution Legislative Initiatives	\$ 125
Panther Raffle Tickets (4)	\$ 100
<b>Total Prime <u>ASSOCIATE</u></b>	<b>\$2,995</b>

<u>Colleague</u>	
Convention Sponsorship Silver	\$300
Convention Registration Two People	\$850
Convention Program Ad BC 3.5x2	\$ 50
BC Directory Color Ad	\$340
Newsletter Ad (11 Months) Business Card	\$440
Legal Assistance Fund Contribution	\$200
STAC Contribution Legislative Initiatives	\$125
Panther Raffle Tickets (4)	\$100
<b>Total Prime <u>COLLEAGUE</u></b>	<b>\$2,405</b>

<u>Friend</u>	
Convention Sponsorship Copper	\$200
Convention Registration Two People	\$850
Convention Program Ad BC 3.5x2	\$ 50
BC Directory Color Ad	\$340
Newsletter Ad (11 Months) Business Card	\$440
Legal Assistance Fund Contribution	\$100
STAC Contribution Legislative Initiatives	\$125
Panther Raffle Tickets (4)	\$100
<b>Total Prime <u>FRIEND</u></b>	<b>\$2,205</b>

<u>Comrade</u>	
Convention Sponsorship Copper	\$200
Convention Registration Two People	\$850
Convention Program Ad BC 3.5x2	\$ 50
BC Directory Color Ad	\$340
Newsletter Ad (11 Months) Business Card	\$440
Legal Assistance Fund Contribution	\$ 50
STAC Contribution Legislative Initiatives	\$ 25
Panther Raffle Tickets (4)	\$100
<b>Total Prime <u>COMRADE</u></b>	<b>\$2,055</b>

### OPTION #3:

Convention Registrations - Above amounts will be credited for additional registrations

Directory Ads—Above amounts will be adjusted for directory "cover & last page" ads

#### ASAC PRIME Sponsorship Package Advantages

One time payment

Bill annually for budgeting purposes, will invoice first of the year

Special recognition is given in the membership directory and web site listing to above sponsors in their directory listing.



# OPTION #2 & #3

## ASAC Order Form—Please reserve the following sponsorship package for my company (check one):

**“BLOCK” SPONSORSHIP**  
*(See page 2 for items included in sponsorship blocks)*

**SOLD Block #1 - David Allen Company**  
 \_\_\_ Block #2      \$1,370  
 \_\_\_ Block #3      \$1,295

**SOLD Block #4 - Schulz Iron Works**  
 \_\_\_ Block #5      \$1,130  
 \_\_\_ Block #6      \$820  
 \_\_\_ Block #7      \$990  
 \_\_\_ Block #8      \$800  
 \_\_\_ Block #9      \$725  
 \_\_\_ Block #10     \$800

**SOLD Block #11 - Dillon Construction Services**  
 \_\_\_ Block #12     \$950  
 \_\_\_ Block #13     \$610  
 \_\_\_ Block #14     \$535  
 \_\_\_ Block #15     \$440  
 \_\_\_ Block #16     \$1,710  
 \_\_\_ Block #17     \$470  
 \_\_\_ Block #18     \$390  
 \_\_\_ Block #19     \$990  
 \_\_\_ Block #20     \$1,450

*Please note:  
Block Sponsorships offer an approximate 5% savings and are available on a first come-first served basis with a limited availability of 20 blocks.*

**“PRIME” SPONSORSHIP**  
*(See page 3 for items included in combination sponsorship package)*

___ Benefactor	\$5,715
___ Patron	\$5,315
___ Steward	\$3,345
___ Partner	\$3,145
___ Associate	\$2,995
___ Colleague	\$2,405
___ Friend	\$2,205
___ Comrade	\$2,055

*Please note:  
Combination Sponsorships offer a total sponsorship support package with recognition to those members participating in the various levels in ASAC publications and on the ASAC web site. Combination sponsorships who wish to purchase a specialty ad (covers & last page ads etc.) will be invoiced for the difference included in the sponsorship package.*

**METHOD OF PAYMENT**

\_\_\_ Check Enclosed  
 \_\_\_ Credit Card    \_\_\_ Mastercard    \_\_\_ Visa    \_\_\_ Discover    \_\_\_ AMEX

Credit Card #: \_\_\_\_\_ Exp. Date: \_\_\_\_\_  
 Complete address where you received your credit card bill: \_\_\_\_\_

Name as it appears on card (please print): \_\_\_\_\_

Authorized Signature: \_\_\_\_\_

Email address for credit card receipt: \_\_\_\_\_

\_\_\_ Invoice immediately  
 \_\_\_ Invoice after (date): \_\_\_\_\_

Invoice to:  
 Your Name: \_\_\_\_\_ Company: \_\_\_\_\_  
 Complete Address: \_\_\_\_\_  
 Phone: \_\_\_\_\_ Fax: \_\_\_\_\_  
 Email Address: \_\_\_\_\_

Signed by: \_\_\_\_\_

Mail to: ASAC, 104-A North Woodland Drive, Lancaster, SC 29720-2403  
 Phone: (803 or 877) 285-3356      Email: [asac@asacarollinas.com](mailto:asac@asacarollinas.com)  
*(Effective 11/01/17—11/15/17)*

# OCTOBER 2017



**ASAC MISSION STATEMENT**— To promote the value of ASA; to become a leader in the construction industry by representing the interest of the membership by developing laws & legislation and by setting a standard of support, quality and service to our customers & communities.

Visit the ASA of the Carolinas (ASAC) web site at [www.asacarolinas.com](http://www.asacarolinas.com) and the ASA National (ASA) web site at [www.asaonline.com](http://www.asaonline.com) where you will find members listed by trade, construction law updates, contractor references on the BPI, lien lists, legislative updates, meeting schedules, contract information and more!

## CAROLINA SUBCONTRACTOR

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