



## REMINDER

**Signed 2016 OSHA Form 300A should be sent to the ASAC office before May 15th to receive**

**recognition at the ASAC Convention and newsletter for companies with ZERO Lost Time Injuries/Illnesses.**

## Construction Will Feel Impact of ‘Buy American, Hire American’ Order

On April 19, President Donald Trump signed an [executive order](#) initiating an aggressive policy “to buy American and hire American.” “Because the thrust of the E.O. is to direct federal departments and agencies to enforce existing laws and to study and report on the impact of those, it is difficult to predict its ultimate impact,” said ASA Chief Advocacy Officer E. Colette Nelson. The “buy American” policy is focused on federal contractors and subcontractors, including construction. Specifically, the E.O. directs federal agencies to:

- “[S]crupulously monitor, enforce, and comply with Buy American Laws, to the extent they apply, and minimize the use of waivers, consistent with applicable law.”
  - Issue guidance to agencies about how to make the assessments and to develop the policies required by the E.O.
  - Assess the monitoring, enforcement, implementation and compliance with existing Buy American Laws.
  - Assess the use of waivers by type and impact on domestic jobs and manufacturing.
  - Develop and propose policies “to ensure that, to the extent permitted by law, Federal financial assistance awards and Federal procurements maximize the use of materials produced in the United States, including manufactured products; components of manufactured products; and materials such as steel, iron, aluminum, and cement.”
- With respect to “public interest waivers from Buy American Laws,” the E.O. states they should be construed “to ensure the maximum utilization of goods, products, and materials produced in the United States, and before granting such a waiver, an agency “must take appropriate account of whether a significant portion of the cost advantage of a foreign-sourced product is the result of the use of dumped steel, iron, or manufactured goods or the use of injuriously subsidized steel, iron, or manufactured goods” and “integrate any findings

into its waiver determination as appropriate.” Many federal construction contractors routinely request and obtain public-interest waivers from Buy American requirements.

The construction industry also will be impacted by the E.O.’s “hire American” provisions. The E.O. states that the government’s policy is “to rigorously enforce and administer the laws governing entry into the United States of workers from abroad ...” It directs “the Secretary of State, the Attorney General, the Secretary of Labor, and the Secretary of Homeland Security, as soon as practicable, and consistent with applicable law, propose new rules and issue new guidance, to supersede or revise previous rules and guidance if appropriate, to protect the interests of United States workers in the administration of our immigration system, including through the prevention of fraud or abuse.” In addition, it directs these officials to “as soon as practicable, suggest reforms to help ensure that H-1B visas are awarded to the most-skilled or highest-paid petition beneficiaries.” H-1B visas allow U.S. employers to temporarily employ foreign workers in “specialty occupations,” which includes engineering and architecture. The new E.O. does not address H-2B visas, which allow U.S. employers to bring in foreign workers to fill temporary non-agriculture jobs, such as construction. ASA will monitor and provide input to federal departments and agencies about the impact of the new E.O. and the resulting regulatory actions on the construction industry.

### RESERVE THE DATE:

**June 15th—18th, 2017  
ASAC CONVENTION**

**Renaissance Asheville Hotel, Asheville NC  
See enclosed for details! (Page 9)**



# WELCOME New Members

## CHARLESTON CHAPTER

### LABORMAX STAFFING

N. Charleston SC  
Jennifer Cannon, Branch Manager  
Shawna Smoak, Sales Manager  
Skilled Trades Staffing  
*Sponsored by: Melissa Polutta, Trash Gurl*

### HORSEDANCER CONSULTING/DEZBA

Charleston SC  
Ann Beauchamp, CEO  
Linda Hancock, Associate  
Accounting Software & Payment Solutions, Consulting  
*Sponsored by: Bubba Jones, Murray Sand Co.  
& Martha Johnson, Soil Consultants Inc.*

### JAMES F. PEDERSEN CO., INC.

Hollywood SC  
Jim Pedersen, Vice President  
Kelly Platt, Accounting Manager  
Public Utilities  
*Sponsored by: Kem Chandler  
Fortiline Waterworks  
\*\*\**

### TRULUCK ROADWAY SERVICES, LLC

Charleston SC  
Chris Truluck, President  
Asphalt Construction  
*Sponsored by: Charles Truluck  
Truluck Industries Inc.*

2017/18

## ASAC Event Calendar

- 05.04.17 ASAC Charleston Chapter Golf Tournament
- 05.15.17 Deadline for submitting OSHA Form 300A for ASAC Safety Award Recognition
- 05.15.17 Deadline for submitting nominations for Virginia Casey Short Award
- 05.18.17 ASAC Board of Directors Meeting
- 05.18.17 Deadline for convention room reservations
- 05.23.17 ASAC Midlands Chapter Meeting  
"What Happened?! You're Not the Person I Hired!"
- 06.09.17 ASAC Midlands Chapter 4th Annual Sporting Clays/Trap Shoot Tournament
- 06.15.17 ASAC Convention— Renaissance Asheville Hotel, Asheville NC
- 06.15.17 ASAC Board of Directors Meeting
- 06.30.17 ASAC Membership Renewals Due
- 07.11.17 ASAC Triangle Chapter Meeting  
BIM and Related Issues, Kirlin Carolinas
- 07.24.17 ASAC Charleston Chapter Meeting  
Jordan Marsh, SC Fix Roads
- 08.08.17 Triangle Chapter Meeting  
Site Specific Safety Plans
- 09.29.17 ASAC Midlands Chapter 11th Annual Golf Tournament—The Windermere Club
- 02.28.18 ASA National SUBExcel, Tempe, Arizona  
*For additional meeting details visit [www.asacarolinas.com](http://www.asacarolinas.com) or call ASAC at (803 or 877) 285-3356*

## HELP GROW ASA OF THE CAROLINAS

by recruiting a new member!

Invite a peer, friend or business associate to your next chapter meeting to learn more about the value of ASAC and ASA membership.

**GOT A HOT PROSPECT?**

Call the ASAC office, provide their contact information and ASAC staff will reach out to them.

For membership information and application, visit [www.asacarolinas.com](http://www.asacarolinas.com) and/or [www.asaonline.com](http://www.asaonline.com)

Or call ASAC at (803 or 877) -285-3356.

Email ASAC at [asac@asacarolinas.com](mailto:asac@asacarolinas.com)



**MAKES YOUR  
ASAC CHAPTER  
STRONGER  
AND  
MORE POWERFUL**



## New Report Sheds Light On Veteran-Owned Businesses and Their Owners

The U.S. Small Business Administration has released a new report on veteran-owned businesses. The report gives a detailed profile of this robust business population based on the latest available data, the U.S. Census Bureau's 2012 Survey of Small Business Owners.

- In 2012, the United States had 21.2 million veterans, and 2.52 million businesses were majority-owned by veterans.
- Almost all of veteran-owned businesses (99.9 percent) were small businesses.
- Veteran-owned firms had receipts of \$1.14 trillion, employed 5.03 million people, and had annual payroll of \$195 billion.
- These firms represented 9.1 percent of all U.S. firms.
- 13.2 percent of these firms were in the construction industry.
- The three states with the most veteran-owned businesses were California, Texas, and Florida.
- The three states with the highest percent of veteran-owned businesses in their populations were **South Carolina**, New Hampshire, and Virginia.

The report, titled [Veteran-Owned Businesses and Their Owners: Data from the U.S. Census Bureau's Survey of Business Owners](#), is one of the only large-scale compilations of data on veteran-owned businesses in the United States, and it provides valuable data for analytical and policymaking.

- Whether the state distinguishes between “pay-if-paid” and “pay-when-paid” provisions.
  - Whether “pay-when-paid” clauses allow a contractor in the state to only delay payment to its subcontractors for a reasonable time.
  - Key statutes and cases that describe the state's position on contingent payment clauses.
- The ASA-member law firm and ASA general counsel, [Kegler, Brown, Hill and Ritter](#), Columbus, Ohio, prepared the manual, which contains contributions from construction attorneys from across the country. The manual is available to ASA members as a downloadable PDF document on the ASA Web site in the “[Contracts & Project Management](#)” section located under “Advocacy & Contracts.”



## ASA Resource Answers Construction Subcontractors' Questions About Pay-If-Paid

“Pay-if-paid” contract clauses can cause big problems for unpaid construction subcontractors and suppliers. Such clauses specify that a subcontractor or material supplier will not be paid for the work it performed or the supplies or services it provided “if” the general contractor doesn't receive payment from the project owner. Pay-if-paid is not enforceable in all circumstances, however, and ASA's [Contingent Payment Clauses in the 50 States](#) helps subcontractors and suppliers understand their risk. “This resource is of tremendous business value to subcontractors and suppliers, who need to know the risk of pay-if-paid,” said ASA Chief Advocacy Officer E. Colette Nelson. “Pay-if-paid is enforceable in some but not all states, and the states in which pay-if-paid is enforceable differ as to when a contract clause creates a true ‘condition precedent to payment’ threatening the right of unpaid subcontractors to be paid for satisfactory work.” *Contingent Payment Clauses in the 50 States* explains for each state (plus the District of Columbia and the U.S. Virgin Islands):

- Whether a “pay-if-paid” clause will be enforced in that state if it is unambiguously drafted.



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Charleston County SBE, City of Charleston WBE

<p><b>CHARLESTON OFFICE</b> P.O. Drawer 698 Charleston, SC 29402-0698 P: 843.723.4539 F: 843.723.3648</p>	<p><b>MYRTLE BEACH OFFICE</b> 4118 Susie Ln Myrtle Beach, SC 29588-8509 P: 843.236.6616 F: 843.236.0474</p>
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E: [engineers@soilconsultantsinc.com](mailto:engineers@soilconsultantsinc.com)  
WWW.SOILCONSULTANTSINC.COM



Support your ASAC Membership  
by displaying the ASAC Logo  
on your company's printed materials.  
A logo can be downloaded from the  
ASA National Website at  
[www.asaonline.com](http://www.asaonline.com) or by calling the ASAC  
office  
at (803 or 877) 285-3356



**AMERICAN  
SUBCONTRACTORS  
ASSOCIATION**  
*of the Carolinas*

**ASAC TIMMY McLAUGHLIN MEMORIAL GOLF TOURNAMENT**

Benefiting  
**THE ROY LIGHTSEY SCHOLARSHIP FUND**  
and ASA Charleston Chapter

**WHERE:** LEGEND OAKS PLANTATION **WHEN:** THURSDAY, MAY 4th, 2017 **TIME:** 11:00 AM SHOTGUN START  
**COST:** \$125.00 PER PLAYER **INCLUDES:** Green Fees, Cart, Lunch, Beverages, Dinner & T-shirt  
**FORMAT:** 4-PERSON CAPTAIN'S CHOICE

**PAYMENT MUST BE RECEIVED TO FINALIZE TEAM RESERVATIONS & SPONSORSHIPS**  
**(This will be a 1<sup>st</sup> come 1<sup>st</sup> serve basis, so get your money in)**



Lunch By: Jersey Mikes  
Dinner By: TBD

- Mulligan tickets will be available for purchase and prepay at a cost of \$20 per player
- Beverages will be provided during play
- Raffle Prizes
- Trophies for 1<sup>st</sup>, 2<sup>nd</sup> & 3<sup>rd</sup> place
- Longest drive & closest to the hole awards
- Hole in one awards

**Please remember to bring a raffle prize!!!**

Hole Sponsors - \$200    Tournament Sponsors - \$400

Contact Kelly Dillon 843-542-4043

Please send application with payment to Charleston Chapter, ASAC, P.O. Box 81107, Charleston, SC 29416

Player Name	Company Name	Shirt Size	Amount
			\$
			\$
			\$
			\$

Mulligan (ea) \_\_\_\_\_ \$ \_\_\_\_\_  
 Poker Run (ea) \_\_\_\_\_ \$ \_\_\_\_\_  
 Tournament Sponsor \_\_\_\_\_ \$ \_\_\_\_\_  
 Corporate Sponsor \_\_\_\_\_ \$ \_\_\_\_\_  
 Hole Sponsor \_\_\_\_\_ \$ \_\_\_\_\_

Total Amount Enclosed \$ \_\_\_\_\_



**POKER RUN!!!**

ASAC will offer a 50/50 Split Pot Poker Run again this year. This event is available to all golfers at a cost of \$20.00 per team or player and is available for prepay during team registration and when signing in at the tournament.

Call or email Sponsorship info to 542-4043 or [kellydillon@dillonconstructionservices.com](mailto:kellydillon@dillonconstructionservices.com). We will need your logo!!!

All sponsorship info and logos must be submitted by April 14th!



## Managing Human Resources When Workers Are in Short Supply

People are a subcontractor's most important asset. If a subcontractor's employees can say, "This is a great place to work," they will be willing to stay for the long-term. During this time of workforce shortages, what a subcontractor needs most is people working harder and smarter than they ever have before. Some of the most difficult decisions for a subcontractor include changes in employee responsibilities and salaries/wages and benefits. A well-defined company mission statement can help the subcontractor navigate these changes. Many subcontractors describe one or more of the following elements in their mission statements:

- The company measures success by profitability, job performance and employee satisfaction—not by how large the annual sales volume is.
- The company is committed to safe, high-quality, well-managed work with satisfied clients.
- The company is dedicated to building a capable and loyal workforce and seeking jobs within its capability. (This is different from taking on projects that force a subcontractor to build up its workforce quickly with transient employees who often lack sufficient training.)
- The company organizes work for maximum efficiency and productivity.
- The company considers customer service a priority and rewards employees who practice it.

When company owners and managers have a clear sense of mission and model their behavior on it, it makes discussing changes within the company easier and boosts morale.



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- Colfax, NC 336-992-0237
- Hardeeville, SC 843-784-1580
- Garner, NC 919-662-9012
- Myrtle Beach, SC 843-236-6447
- Snellville (Atlanta), GA 404-844-2555

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**KNOW HOW. CAN DO.™**



**2017 Virginia Casey Short Award - Nomination Form**  
**Nominations due before May 15<sup>th</sup>**

The Virginia Casey Short (VCS) Award, named in honor of ASAC's first full time Executive Director, is the maximum recognition bestowed upon an ASAC member. To be eligible for the VCS Award, a nominee must have been a member of ASA of the Carolinas for five (5) years as of January 2, 2017.

The VCS Award Committee considers the following criteria, among other things, which it thinks pertinent:

- The nominee's outstanding citizenship and service to the association in a fashion which most exemplifies the personality, attitude and character of Virginia Casey Short;
- The attitude and personality of the nominee from a standpoint of enthusiasm, positiveness and leadership;
- The nominee's participation during meetings;
- The nominee's service on committees, the board and as an officer;
- The nominee as an active participant in all association matters;
- The nominee's efforts to bring in new members;
- The nominee's demonstrated adherence to the Subcontractor's Code of Ethics;
- The nominee's service to the community;
- The nominee's record in respect to attendance at meetings and payment of dues and other charges.

*The VCS Award will be presented during the ASAC Convention at the Renaissance Asheville Hotel, Asheville NC on June 17<sup>th</sup>, 2017.*

Past VCS Award recipients include:

Tommy Parker, Eddie Williams, Robert Roberson, Harry Robbins, Bill Cooper, Dave Denson, Alan Jennings, Charles Truluck, Daniel Brailsford, Fenton Erwin, Jay Foreman, Theresa Brewer, Timmy McLaughlin, John Parker, Brian Johnson & Terry Preston.

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To submit your nomination for the VCS Award, complete the information below, in addition to a brief narrative of the nominee's qualifications on a separate sheet. This form must be returned to the ASA Carolinas Executive Director no later than May 15<sup>th</sup>, 2017.

Name of Nominee: \_\_\_\_\_  
 Company: \_\_\_\_\_  
 Address: \_\_\_\_\_  
 Nomination made by: \_\_\_\_\_  
 Your Phone #: \_\_\_\_\_  
 Your Company: \_\_\_\_\_  
 (Provide a brief narrative of the nominee's qualifications)

**Mail to:** ASAC, 104-A North Woodland Drive, Lancaster, SC 29720 **OR** **Email to:** [asac@asacarolinas.com](mailto:asac@asacarolinas.com)



# 4<sup>th</sup> ANNUAL SPORTING CLAYS/TRAP SHOOT TOURNAMENT

**When: Friday, June 9<sup>th</sup>, 2017**

**Where: Live Oaks Sportsman's Club** (1201 Redmond Mill Rd, Swansea)

**Time: 11:00 AM Registration**

**11:30-12:30 Lunch**

**12:30 PM Shoot Starts**

**Awards Presentation To  
Follow!!!**

**Categories:**

Best Individual Overall

Best Team Overall

Best Individual Trap

Best Sporting Clays

Dick Cheney Jr

**Cost: \$75.00 per person (Field a team and be a Sponsor for only \$500.00)**

**(Payment in advance ONLY. Will NOT accept payment at the door)**

**Includes: 1 round of trap, 100 sporting clay targets, lunch, and beverages.**

**Please be sure everyone brings eye and ear protection and 5 boxes of shells.**

**Bring cash for raffle prize tickets!!**

Please complete registration if you are interested in participating. Sponsorships are due no later than Friday, June 2nd.

Please send reservation form to Dee Dillon at [DDillon@dillonconstructionservices.com](mailto:DDillon@dillonconstructionservices.com) or fax to (803)749-6822

Company Name: \_\_\_\_\_

Contact Person: \_\_\_\_\_ Phone: \_\_\_\_\_

Team Members: 1) \_\_\_\_\_ 2) \_\_\_\_\_

3) \_\_\_\_\_ 4) \_\_\_\_\_

5) \_\_\_\_\_

**(The range is doing 5 man teams. We are also taking individuals if you are not able to put a team together.)**

Amount Enclosed: \$ \_\_\_\_\_

Please make check payable to: Midlands Chapter, ASAC

PO Box 745

Irmo, SC 29063

Credit Card #: \_\_\_\_\_

Exp. Date: \_\_\_\_\_

3 Digit Security Code: \_\_\_\_\_

Billing Zip Code: \_\_\_\_\_

**\*\*\*NO CANCELLATIONS AFTER JUNE 2nd\*\*\* LIMITED SPACE AVAILABLE - SIGN UP EARLY\*\*\***



# GULF STREAM CONSTRUCTION

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**THANK YOU - ASAC Members for supporting the  
ASAC Carolina Panther Ticket Raffle.**

**Carolina Panther ticket drawings will be held June 17th at the ASAC  
Convention. You do not need to be present to win and you still have time to purchase your raffle tickets.**

**Supporters to date include:**

**Charleston Chapter**

Anson Construction Co.  
BC Cannon Company  
DM Conlon  
Dillon Construction  
Dixon Hughes Goodman LLP  
Godwin Pumps  
Gulf Stream Construction  
Jennings Concrete  
Palmetto Gunitite Construction  
Parker Marine Contracting  
Pinnacle Constr. & Directional Boring  
Safety Services of America  
Sanders Brothers Construction  
Seacoast Supply  
Soil Consultants Inc.  
Sweeping South Inc.  
Truluck Industries Inc.  
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Dillon Construction Services Inc.  
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**Triangle Chapter**

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Blankenship Associates  
Briegan Concrete  
Buckner Companies  
Carolina Fire Protection  
David Allen Company  
Peak Steel LLC  
Schulz Iron Works  
Shellste Metals  
Sunland Fire Protection  
Whitehurst Strategic Part. (



# **2017 ASAC Convention**

## **Together We "C A N" Make ASAC Greater**



**The Asheville Renaissance, Asheville NC**  
**June 15th — June 18th, 2017**

**American Subcontractors Association of the Carolinas (ASAC)**

**104-A North Woodland Drive, Lancaster, SC 29720**

**Phone: (803 or 877) 285-3356**

**Email: [asac@asacarolinas.com](mailto:asac@asacarolinas.com)**

**Web Site: [www.asacarolinas.com](http://www.asacarolinas.com)**

**Facebook: American Subcontractors Association of the Carolinas Inc.**

# 2017 ASAC Convention

Together We “CAN” Make ASAC Greater

## Schedule

### THURSDAY— June 15, 2017

12:30 PM	Convention Registration Open
1:00 PM	ASAC Executive Committee Meeting
3:00 PM	ASAC Full Board Meeting
3:00 PM	Hotel check in time
6:00—7:00	Welcome Reception

### FRIDAY— June 16, 2017

8:00—9:00 AM	Breakfast
9:00— 10:00	Keynote Speaker—CHUCK GALLAGHER, “ <i>SECOND CHANCES: Transforming Adversity into Opportunity</i> ”
10:15—10:45	General Membership Meeting
10:45—12:00	Program: “ <b>BREAKING COMMUNICATION BARRIERS</b> ”, Chuck Gallagher
1:00 PM	Whitewater Rafting ( <i>Optional Event</i> )

### SATURDAY— June 17, 2017

8:00—9:00 AM	Breakfast
9:00 —10:00 AM	Program: “ <b>KEY FINANCIAL PERFORMANCE INDICATORS</b> ” Dr. Dennis Bausman, PhD, FAIC, CPC, Chair, Constructor Certification Commission, Professor and CSM Endowed Faculty Chair, Clemson University
10:00—10:15	Break
10:15—11:30	Program: “ <b>DIGITAL MARKETING 101: Is it right for your company?</b> ” Bill Sheehan, Master & Commander, Big Fish Results
1:00 PM	Golf—Asheville Country Club ( <i>Optional Event</i> )
7:30 PM	Reception
8:00 PM	Banquet & Silent Auction

\*\*\*\*

We are looking forward to a great conference in beautiful downtown Asheville NC.

The Renaissance Asheville is located within walking distance of many restaurants, shops, entertainment and other activities.

For more information on things to do in Asheville, check out [www.exploreasheville.com](http://www.exploreasheville.com)

We look forward to seeing you in Asheville NC for another great ASAC Convention!



### Asheville Renaissance Hotel

31 Woodfin Street  
Asheville NC 28801-3020

Phone: (828) 252-8211

**ASAC Convention/Vendor Table Registration**  
**June 15th, 2017 — June 18th, 2017.....Renaissance Asheville Hotel, Asheville NC**

**Company:** \_\_\_\_\_

**Address:** \_\_\_\_\_ **City/State/Zip:** \_\_\_\_\_

**Phone:** \_\_\_\_\_ **Fax:** \_\_\_\_\_ **Email:** \_\_\_\_\_

**Registrant:** \_\_\_\_\_ **Spouse/Guest:** \_\_\_\_\_

*(first & last name as you would like it to appear on name tag)*

**Other:** \_\_\_\_\_

*(attach additional sheet with other names if needed)*

**Convention registration fee** includes Thursday Welcome Reception, Friday Breakfast & Seminars, Saturday Breakfast, Seminars, Welcome Reception/Banquet. (Children are welcome to attend convention functions. However, there may be an additional charge for all functions where food is served. Please call the ASAC office for information on registration for children)

**CONVENTION REGISTRATION**

Registration for one couple at \$895 \$ \_\_\_\_\_

Registration for \_\_\_\_\_ additional couple (s) from same company at \$800 each \$ \_\_\_\_\_

Individual registration \$695 per person \$ \_\_\_\_\_

**NOTE: Attention First Convention Attendees. To welcome you to your first ASAC Convention, registered couples will receive a \$100 gift credit card, individual 1st time attendees will receive a \$50 gift credit card when you pick up your registration packages at the ASAC Convention Registration desk.**

**Total Convention Registration** \$ \_\_\_\_\_

**TO HELP US PLAN FOOD SERVICE OFFERED DURING THE CONVENTION**

**PLEASE COMPLETE THE FOLLOWING:**

<u>Date/Event</u>	<u># Attending</u>
Thursday Evening (6/15/17) Welcome Reception	_____
Friday Morning (6/16/17) Breakfast	_____
Friday Morning (6/16/17) Programs	_____

<u>Date/Event</u>	<u># Attending</u>
Saturday Morning (6/17/17) Breakfast	_____
Saturday Morning (6/17/17) Programs	_____
Saturday Evening (6/17/17) Recep./Banquet	_____

**VENDOR TABLE REGISTRATION—\$295**

Fee includes table registration for two individuals, 8x10 space, six foot draped table, two chairs.

Additional representatives welcome to attend for additional \$50 per person. \$ \_\_\_\_\_

**PLAY TIME—Optional Events:**

**Friday, June 16th —1:00 pm—WHITEWATER RAFTING - \$195 per person**

Includes transportation to the French Broad River, admissions and all required gear, bottle waters, boxed lunches.

*Number Participants* \_\_\_\_\_ @ \$195 each \$ \_\_\_\_\_

**Saturday, June 17th —1:00 pm—GOLF—\$100 per player**

**Country Club of Asheville (170 Windsor Drive, Asheville NC 28804) Includes Cart & Lunch.**

*Number Players* \_\_\_\_\_ @ \$100 each \$ \_\_\_\_\_

**Method of Payment:**

\_\_\_\_\_ MasterCard \_\_\_\_\_ Visa \_\_\_\_\_ Discover

**TOTAL AMOUNT DUE** \$ \_\_\_\_\_

\_\_\_\_\_ AMEX \_\_\_\_\_ Check Enclosed

**Credit Card #:** \_\_\_\_\_ **Exp. Date:** \_\_\_\_\_

**Name as it appears on card (please print):** \_\_\_\_\_

**Email address if you would like a receipt when credit card is processed:** \_\_\_\_\_

**Authorized Signature:** \_\_\_\_\_

**Cancellation Policy—\$50 service charge for refunds prior to April 30th, 2017. No refunds on or after May 14th, 2017.**

MAIL to: ASAC, 104-A North Woodland Drive, Lancaster, SC 29720, or

EMAIL to: asac@asacarolinas.com. Call ASAC at (803 or 877) 285-3356.

**ROOM RESERVATIONS** Please note: the above convention registration does not include your hotel room reservations.

Make your room reservation **before Friday, May 19th, 2017** by calling (828) 252-8211 and refer to the American Subcontractors Association of the Carolinas for your discounted rate of \$249 plus applicable taxes per night .



**CONVENTION  
SPONSORS  
TO DATE**

**Big Bucks**

**ASAC Charleston Chapter  
ASAC Midlands Chapter  
David Allen Company, Raleigh NC**

**Platinum Plus**

**Schulz Iron Works Inc., Raleigh NC**

**Platinum**

**Gulf Stream Construction, N. Charleston SC  
Shellste Metals Inc., Apex NC  
Truluck Construction, Charleston SC**

**Silver**

**Dillon Construction Services, Irmo SC  
Sanders Brothers Constr., N. Charleston SC  
Soil Consultants Inc., Charleston SC  
Whitehurst Strategic Partners, Wake Forest NC**

**Copper**

**Pinnacle Constr. & Dir. Boring Inc., Summerville SC  
W. Frazier Construction, Ravenel SC**

**SPONSORSHIP INFORMATION**

**For your contribution you will receive:**

- Recognition in the “Carolina Subcontractor” newsletter
- Recognition in monthly meeting notices
- Recognition at chapter meetings
- Recognition on convention signage
- Recognition in convention registration and program packages
- Recognition in all future convention promotions & registrations

*The Sooner You Respond, The More Recognition You Will Receive!*

**Provide a sponsorship or silent auction item  
by completing the following:**

**Silent Auction Options:**

- I will donate items to be auctioned
- I will donate money to be used toward the purchase of an auction item—Donation: \$ \_\_\_\_\_
- I will bring an auction item to the convention
- I will mail the donated item to the ASAC Office

**Sponsorship Options:**

<input type="checkbox"/> BIG BUCKS PLUS	\$1,250
<input type="checkbox"/> BIG BUCKS	\$1,000
<input type="checkbox"/> PLATINUM PLUS	\$ 750
<input type="checkbox"/> PLATINUM	\$ 500
<input type="checkbox"/> GOLD	\$ 400
<input type="checkbox"/> SILVER	\$ 300
<input type="checkbox"/> COPPER	\$ 200
<input type="checkbox"/> BRONZE	\$ 100
<input type="checkbox"/> NICKEL	\$ 50

Yes.....please put my company down for a sponsorship as indicated below:

**Enclosed** is my contribution in the amount of \$ \_\_\_\_\_.

Please **invoice** me for a contribution in the amount of \$ \_\_\_\_\_ at the address listed below.

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Address: \_\_\_\_\_

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# APRIL 2017



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